

Terms and Conditions for Participation & Fee Structure

2021 / 2022

Appendix C: Fundraising

The Stingrays are a non-profit organization dedicated to providing opportunities for swimmers to explore their athletic potential. Monthly fees are utilized to cover operating costs, while team initiated fundraising events (Splash-a-thon, grocery bagging, raffles etc.) are used to help fund team events, purchase equipment to support skill development, and to keep monthly fees down.

We are always looking for new ways in which to raise funds for team events, equipment, and skill development. If you have an idea on how to raise funds in support of your Child's Team, we'd like to hear from you! Please contact DST's volunteer FundRaising Chairperson to propose your idea and to get started on our next event. Organizing an event has the added benefit of giving you a credit towards your volunteer commitment as well.

Please read below for details about our Fundraising commitments and how to raise money for both the club and your swimmers.

1. Fundraising commitment for swimmers and families

a) <u>Basic Fundraising Commitment</u>: Each swimmer and family has a fundraising commitment based on their swimming level as indicated below. This total is based on 5% of the swimmer's costs per month of participation. Families will be given many opportunities to meet their commitment throughout the season. Families will also have the option to pay out their fundraising commitment if that is preferred.

Group	E Group / SwimActive / Masters	D Group	C Group	B Group	A Group
Commitment Amount	\$7.35/mo (3 days) \$5.55/mo (2 days) \$3.45/mo (1 day)	\$9.40/mo (full) \$6.35/mo (entry)	\$11.60/mo	\$14.05/mo	\$16.50/mo

- b) Annual Splash-A-Thon: This is a very important fundraising event for the Duncan Swim Team. Swimmers are challenged to swim as far as they can in a set time period. A, B and C Group swimmers have two hours to swim a total of 200 lengths or 5000 metres. D and non-competitive Group swimmers have one hour to swim as far as they are able. The fundraising goal is to raise money through pledges based on how far they swim.
- c) <u>Raffle tickets</u>: We try to organize one raffle draw each year. The goal is for each family to sell a minimum of one booklet of tickets.

II. Description of Individual Fundraiser Incentives

We have implemented an incentive plan for our fundraising events that will benefit individual swimmers as well as the Team. Once swimmers have achieved their team fundraising goal, as indicated above, we will be thanking them for their efforts by giving a portion of any future excess fundraising earnings back to the swimmer's individual account. Essentially, once the swimmer reaches their fundraising commitment, and their monthly fees are up to date, they will be able to accrue excess fundraising.

Any excess money will be dispersed as follows: 60% will go to the club and 40% will go to the swimmer.

Swimmers can use the excess funds towards team travel, monthly fees, or meet fees. Please note, that all excess funds must be used for club events / items by our final meet in June, as required by our yearly accounting. No cash will be given directly back to swimmers: a credit will only be held on file to be used prior to the end of the 2021/22 season.

III. Examples of some of our previous fundraising events

a) <u>Purdys Chocolate Sales</u>: This event generally takes place in November. Swimmers have the opportunity to sell chocolates with 25% of total sales being earned. Many swimmers have been able to meet their fundraising commitments with this one event.



- b) <u>Burger and Beer Night:</u> Date to be determined. Families will have the opportunity to sell tickets and to participate in silent auctions.
- c) <u>Drumroaster Coffee Sales:</u> This has been a great opportunity to raise funds as swimmers earned a minimum of \$7.00 per sold.
- d) <u>Superstore Bagging:</u> We generally hold this event once or twice throughout the year. This activity is a great way for our swimmers to work collaboratively in raising money for the team. Swimmers work together in bagging groceries for customers with the hopes of receiving tips for team.

www.duncanstingrays.com



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Our volunteer DST Fundraising Chairperson will endeavour to release a calendar at the opening of the season to highlight specific events that have been booked. The calendar will continue to be updated throughout the season as more events are added. This will give the membership appropriate time to plan for participation. Please contact fundraising@duncanstingrays.com if you have an idea for fundraising and would like to lead an activity. Remember, organizing an event has the added benefit of giving you volunteer credit.